

AGENDA

JOINT BUSINESS CONTRACTING WORKSHOP

**PREPARE, SAFEGUARD AND EXPAND YOUR BUSINESS...
HOW TO SECURE LOCAL, STATE AND FEDERAL CONTRACTS**



Welcome!

Date and Time

June 21, 2016 - 9:00 AM to 3:00 PM

Location

University of Louisiana at Lafayette,
National Incident Management Systems
and Advanced Technologies (NIMSAT) Institute

Abdalla Hall Auditorium

635 Cajundome Blvd., Lafayette 70506



LABEOC, GOHSEP and FEMA are committed to ensuring whole community equal access to its programs and services. Attendees may request accommodations during the online registration.

Event Check-In: 8:30 AM - 9:00 AM

Agenda

- 9:00 AM Welcome/Introductions**
James Waskom, GOHSEP Director
Gerard Stolar, Federal Coordinating Officer, FEMA
- 9:15 AM Event Overview**
Michael Dunaway, Ph.D., Director, NIMSAT Institute, UL Lafayette
- 9:30 AM Continuity And Preparedness for Businesses**
- 10:30 AM Break**
- 10:45 AM Recovery and Resiliency**
- 11:00 AM What Does It Take To Do Business With Local, State And Federal Agencies?**
Attorney General's Office
Division of Administration, Office of State Procurement
FEMA, Office of Chief Counsel
- 12:00 PM Lunch On Your Own**
- Break Out Sessions - Increasing Your Contact Opportunities**
- 1:00 PM Session 1**
New To State Contracting
Advanced To Federal Contracting
- 1:40 PM Session 2**
Advanced To State Contracting
New To Federal Contracting
- 2:10 PM Break/Networking**
- 2:30 PM Top 12 State And Federal Contract Opportunities**
- 2:45 PM Event Wrap Up And Closing Remarks**

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